



Elastomeric Material Solutions | 171 West St. Charles Rd. | Carol Stream, IL 60188 USA | Office 630.784.6200 | Fax 630.784.6201

November 15th, 2018

Dear Valued Customer,

Thank you for your continued partnership and business over the years. We look forward to many more years and opportunities for mutual growth.

In an effort to continually assess the sustainability of our business, Rogers implements initiatives, year after year, that improve our processes and reduce costs. Doing so has allowed us to maintain consistent pricing levels – often over the course of several years - for the BISCO® silicones. While we are sensitive to the need to maintain cost structure, many of the expenses associated with running our business have increased over the past few years.

So that we may continue to deliver the quality product you have come to expect from us, targeted price adjustments for BISCO silicone materials will go into effect on all orders placed and delivered after February 1st, 2019 and afterward:

BISCO Silicone Material

2018 has continued to be a challenging year in the silicone supply. Fundamental changes in the global silicone market disrupted supply of a broad range of basic silicone products resulting in sharp price increases, supply shortages, significantly extended lead times, and allocations that may last into at least the end of 2020. Despite this, Rogers was able to successfully address most issues as they arose and so insulated our customers from more significant impacts in 2018.

BF2000, BF1000, HT800 Series, RF120, IF200 and FPC	7% increase
MF1/SILFX	3% increase
RS700 series	6% increase
7000 series	5% increase

Per EMS pricing policy, program and contract pricing is reviewed separately and, if applicable, adjustments are communicated directly to customers.

Please contact your local Rogers Sales Engineer or reach out to me directly should you have any questions regarding this price increase.

Dan Kubick
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Rogers Corporation
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